

HOMEOWNERS – COMMUNITY ASSOCIATIONS - PROPERTY MANAGERS

CAI/CRC SEMINAR

“CONTRACT REVIEW & NEGOTIATION”



TUESDAY, MARCH 16, 2010

WILDE LAKE INTERFAITH CENTER
10431 TWIN RIVERS ROAD
COLUMBIA, MD 21044-2397

Pre-Registration Required!
(First Come First Served – Space is Limited)

Schedule:
Registration: 6:00 p.m. – 6:30 p.m.
Program: 6:30 p.m. – 9:00 p.m.
Question/Answer: 9:00 p.m. – 9:30 p.m.

Contracts surround you each and every day. Contracts relate to such services as painting, lawn care and snow removal. When first presented with a contract, one can easily be overwhelmed with all the provisions and legal terminology. What does it all really mean for the Association? Does it protect its interests? Does it cover common “what if this happens?”. Should one or can one remove a paragraph? Can one get out of a contract and if one does, will one be responsible for anything? Does the Association need its attorney to review the contract?

Attend this seminar and learn the basics of what a general service contract with an Association should entail. As part of this seminar, you will learn what constitutes an offer, acceptance, counter-offer or rejection. We will review critical

Over 

areas of a sample contract such as warranties, disclaimers and indemnification. Unfortunately, not all working relationships go as hoped or planned. So, we will also address such aspects as breach, defenses and termination of a contract. Also, assuming a breach has occurred, we will discuss what type of damages are at issue. By attending, you will learn to spot various provisions that could be detrimental to your association.

WHO SHOULD ATTEND

This Seminar will be helpful to homeowners as well as managers and service providers. Not only can you use this information in your business, but also in your personal contracts from home-remodeling contracts to cellular phone contracts.

THE SPEAKER

Ellen W. Throop has over 14 years combined experience in Common Interest Ownership Association law and insurance defense. Elmore & Throop, P.C. represents condominiums and homeowners' associations in practically all aspects of the law, including: general operational and tax advice; preparation of association documents including bylaw and covenant amendments, proxy forms, minutes and meeting and special assessment notices; preparation of original association documents for residential, commercial and marina associations; collection of delinquent assessments including foreclosure of liens and creditor representation in the United States Bankruptcy Court as well as court actions for judgment; enforcement of architectural control rules and regulations, bylaws and covenants; negotiation and preparation of management agent agreements; inter-association litigation; arguments before the Court of Special Appeals, negotiation and litigation of association versus developer suits and of association-contractor suits; zoning disputes with county and city authorities; securing Veterans Administration approval of association documentation for VA loans; and preparation of resale disclosure certificates

CONTRACT REVIEW AND NEGOTIATION REGISTRATION FORM

TUESDAY, MARCH 16, 2010
WILDE LAKE INTERFAITH CENTER
10431 TWIN RIVERS ROAD
COLUMBIA, MD 21044-2397
410-730-7920

FOR DIRECTIONS, PLEASE VISIT WWW.MAPQUEST.COM OR CALL THE FACILITY DIRECTLY

IF YOU ARE NOT A MEMBER OF THE COMMUNITY ASSOCIATIONS INSTITUTE, YOU CAN JOIN THE DAY OF THE SEMINAR!

PRICE: \$15.00 PER PERSON – PLEASE FEEL FREE TO COPY THIS FORM AND BRING A FRIEND

NAME: _____ PAYMENT OPTIONS:
ASSOCIATION: _____ ___ CHECK ENCLOSED ___ VISA ___ MASTERCARD
ADDRESS: _____ CARD NUMBER: _____
CITY, STATE ZIP: _____ EXPIRATION DATE: _____
PHONE: _____ FAX: _____ SIGNATURE: (REQUIRED) _____
E-mail: _____

The above signed agrees to pay the charges according to the card issuer agreement

ARE YOU LISTED (YOUR PERSONAL NAME) IN THE CAI DATABASE AS A MEMBER? YES _____ NO _____

Mail form to: CAI/CRC, 5836 Rockburn Woods Way, Elkridge, MD 21075
Questions: Call 410-540-9831 email contact@caimdches.org FAX 410-540-9827